

hoe_math's

LEVELS of Psychological Development Chart: THE BASICS

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		HM SIMPLIFIED	URGE [WHAT THIS LEVEL DOES]	GOAL [WHAT THIS LEVEL WANTS]	FOCUS [HOW THIS LEVEL FUNCTIONS]	MORALS [WHAT THIS LEVEL THINKS IS RIGHT]	SOCIAL PLACEMENT	CULTURAL VALUES	HOW MANY PEOPLE GET HERE EVERY DAY?	
3 rd TIER	POST-RATIONAL (TRANSPARENT)	6 th PERSON	9	ACCEPT SURRENDER ADMIT - DETACH RELEASE - LET GO	COMPLETE FLOW - ALLOW CONDUCT REALIZE	Everything is always MAXIMIZING its own existence. This brought us where we are now, and it will bring us to the future. Let go and see it for what it is, and it will go by itself.	TRANSPARENT "Look at your world. What do you see? That's what you have to work with. What do you want to do with it? That's what you have to work with, too."	UNKNOWN. Too few of these people exist. Probably all hiding in caves.	UNKNOWN	UNDER 0.1% Very rare people who always seem to make life make sense.
2 nd TIER	POST-RATIONAL (WHOLEWORLD)	5 th PERSON	8	SYNERGIZE SANCTIFY CONFIGURE SYMBIOSIS	MAXIMIZE OPTIMIZE AUGMENT UPLIFT - ENRICH	How do I MAXIMIZE the benefits of the INTEGRATED parts of the SYSTEMS I'm in? How do I use each part to ENRICH the others?	INTER-AWARE "If you know who people are and what they want, you can respond to them exactly how they need."	Small, loose networks with specialized skills and interests.	Excellence, constant learning, and sharing ideas across disciplines.	UNDER 1% Those who see how it's all connected, often offering sagely wisdom
	RATIONAL (LOCAL ► WHOLEWORLD)	4 th PERSON	7	ALIGN STREAMLINE STRATEGIZE SYSTEMATIZE	INTEGRATE ORGANIZE COORDINATE HARMONIZE	VALUES do not always go together. Where can we INCLUDE them that COORDINATES their needs so they work together in HARMONY ?	SELF-AWARE "I know who I am, where I fit, and what compromises I'm willing to make. I need to put my abilities to good use."	Businesses and networks of high-performers and innovators.	Competence, problem-solving, being a good example.	5% Organized, unique, specialized, effective, impressive people
	RATIONAL (REASON)	3 rd PERSON	6	UNDERSTAND COMPASSION EMPATHY - INSIGHT AWARENESS	INCLUDE AFFIRM - EMBRACE OPEN - GENUINE VALUE - VALIDATE	SUCCESS is meaningless if we can't be GENUINE . How do we INCLUDE , EMBRACE , and AFFIRM what we all VALUE so everyone feels UNDERSTOOD ?	INTERCONNECTED "Everything we do has effects that reach across the world and through time. Don't make a bad world for others."	Identity groups, cause-based or "alternative" organizations.	Universal care for others, other cultures, the environment, and society.	15% Seekers of deep meaning and connection
	SOCIAL	2 nd PERSON	5	ACHIEVE IMPROVE - EXCEL DEVELOP - ADVANCE ACCUMULATE - BUILD ACCOMPLISH	SUCCESS LIFESTYLE FULFILLMENT RECOGNITION STATUS - CLOUT	Different WAYS OF LIFE work for different people. I can't live my own WAY if all I do is OBEY and SUBMIT . How do I BUILD a LIFESTYLE that gives me FULFILLMENT ?	IT'S ALL UP TO YOU "No one knows what's right for you. You have to make your own choices and be responsible for what happens."	Modern, urban, economic and cultural centers. School, business, entrepreneur.	Success, status, appearances, social position, reputation, access, and reason.	28% People who know who they are and what they want
	MORAL	1 st PERSON PERSPECTIVE	4	CONFORM OBEY - FOLLOW RULES - AGREE BEHAVE - SUBMIT	BELONG WAY OF LIFE APPROVAL UNITY - FIT IN	People COMPETE for POWER . What RULES can we AGREE to FOLLOW to prevent POWER STRUGGLES and create a WAY OF LIFE with UNITY ?	THE ONE TRUE WAY "It says what to do in the book. If you listened, you'd get what you want, too."	Urban to rural. Employees, family business, religions, traditions.	Obedience, conformity, showing dedication to "the way," policing others.	40% Everyone who understands why we have rules
	SELFISH	1 st PERSON PERSPECTIVE	3	CONTROL COMPETE - ASSERT ENFORCE - STRUGGLE MANIPULATE - INFLUENCE	POWER WIN - GAIN - EARN CONQUER - TRIUMPH SUCCEED - ASCEND	Others are CONNECTED all around me to SERVE each other's NEEDS . How do I CONTROL those CONNECTIONS so that I GAIN POWER from them?	ME FIRST "No one tells <i>me</i> what to do. I do what I want!"	Urban, rural, and undeveloped areas. Unstable and chaotic.	Winning, being on top, being the boss, collecting wealth, showing off power.	92% Everyone who can act on their own behalf
	PRE-RATIONAL (FEELINGS)	1 st PERSON PERSPECTIVE	2	APPEASE OBLIGE - FAVOR PLEASE - PLACATE SERVE - SHARE	CONNECT BOND - BEFRIEND ALLY - ATTACH RELATE - RELY	Others also have DESIRES . How can I SATISFY those DESIRES so that we will be CONNECTED , and then they will SATISFY mine?	GIVE IN ORDER TO GET "I did my part, now I get what I want."	Small inner city and tribal groups. Low trust for outsiders.	Loyalty to the tribe, knowing your role, doing "what we've always done."	99.6% Everyone who can interact with others
1 st TIER	PRE-RATIONAL (FEELINGS)	1 st PERSON PERSPECTIVE	1	DESIRE NEED - WANT FEEL - CRAVE SEEK - YEARN	SATISFY GET - ACQUIRE FULFILL - RELIEVE GRATIFY	I DESIRE something good, or I want to get away from something bad. How can I SATISFY this NEED ?	SELFISH "Give me what I want. Right now."	Usually urban homeless or in a care facility. Cannot survive without help.	Communities fall apart quickly. Connections based on shared need.	99.999% Pretty much everyone who is conscious